

WMBE Certification Confirmation

Dear Valued Supplier,

Welcome to G&W Electric Company's Supplier Manual.

As a global company, G&W operates across highly diverse markets best served by adaptable suppliers, subcontractors, and other resources. We believe that having a diverse supplier base helps us to better understand and anticipate the needs of our current and future customers and is essential to our success in the marketplace. That is why we encompass a broad spectrum of businesses in search of qualified suppliers from all international segments.

It is G&W policy to provide maximum practical opportunity for diverse suppliers to provide goods and services to the company as a part of our corporate procurement process. Having a progressive, diverse and inclusive strategy is not only a business imperative at G&W, but it is also a social and ethical responsibility embedded in our core company values. The use of diverse suppliers is an integral part of our purchasing procedures, just as equal opportunity employment is fundamental to our personnel policies and procedures. We believe that the successes of the company and the international market depend on a diverse supply chain that provides the highest standards of quality and enables diverse businesses to share and grow in the global market.

Our Supplier Diversity program encompasses the following WMBE classifications:

- Historically Underutilized Business Zone Small Business (HUBZone)
- Minority Business Enterprise (MBE)
- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Small Business (SB)
- Small Disadvantaged Business (SDB)
- Veteran-Owned Small Business (VOSB)
- Women Business Enterprise (WBE)
- Woman-Owned Small Business (WOSB)

Our core strengths in strategic sourcing, material management, and contract management require us to effectively direct supplier and subcontractor information on a global basis for both our commercial and government clients. Therefore, it is encouraged that all qualified diverse suppliers of goods and services to G&W participate in the registry process.

Whether you are a current or new supplier please return this letter with it checked for qualification and signed for verification to place in our records.

Thank you for your collaboration with G&W. We look forward to doing business with you to deliver unmatched value to our clients.

Sincerely,

Todd Sayers
Director of Supply Chain

tsayers@gwelec.com

- Yes, we are a WMBE certified supplier
If so check all that apply
 - Historically Underutilized Business Zone Small Business (HUBZone)
 - Minority Business Enterprise (MBE)
 - Service-Disabled Veteran-Owned Small Business (SDVOSB)
 - Small Business (SB)
 - Small Disadvantaged Business (SDB)
 - Veteran-Owned Small Business (VOSB)
 - Women Business Enterprise (WBE)
 - Woman-Owned Small Business (WOSB)

- No, we are not a WMBE certified supplier

(Supplier Name) x _____

(Print Name) x _____

(Signature) x _____